



**APPENDIX F**  
**Manufacturer & Value Added Reseller/Distributor Information**

<b>1. Contractor Information (for Ordering and Contract Administration Purposes)</b>			
<b>Company Name:</b>	3Com Corporation		
<b>Address:</b>	350 Campus Drive		
	Marlborough, MA 01850		
<b>Federal ID #:</b>	94-2605794		
<b>Contract Administrator Name:</b>	Denise Orosco		
<b>Title:</b>	Contract Administrator		
<b>Telephone Number:</b>	(530) 647-0340		
<b>E-mail:</b>	<a href="mailto:denise_orosco@3com.com">denise_orosco@3com.com</a>		
<b>FAX:</b>	(508) 323-1111		
<b>Contract "Toll" Free Support Number:</b>	(877) 303-1699	<b>Guaranteed Product Delivery Timeframe:</b>	<u>30</u> days ARO

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Anixter Inc.
<b>Address:</b>	325 Washington Ave. Ext. I
	Albany, NY 12205
<b>Federal ID #:</b>	36-2361285
<b>Contract Administrator Name:</b>	Peter Scofield
<b>Title:</b>	
<b>Telephone Number:</b>	(800) 423-4249
<b>E-mail:</b>	<a href="mailto:Peter.scofield@anixter.com">Peter.scofield@anixter.com</a>
<b>FAX:</b>	(518) 218-3110
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Atec Group
<b>Address:</b>	1762 Central Ave.
	Albany, NY 12205
<b>Federal ID #:</b>	72-1563114
<b>Contract Administrator Name:</b>	Mike Murray
<b>Title:</b>	
<b>Telephone Number:</b>	(518) 452-3700
<b>E-mail:</b>	<a href="mailto:Mmurray@atecgroup.com">Mmurray@atecgroup.com</a>
<b>FAX:</b>	(518) 452-3939
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Business System of CNY, Inc., dba: Syracuse Telecommunications
<b>Address:</b>	114 Game Road
	Syracuse, NY 13210

<b>Federal ID #:</b>	20-0533254
<b>Contract Administrator Name:</b>	Ron Woytan
<b>Title:</b>	President
<b>Telephone Number:</b>	(315) 423-4083
<b>E-mail:</b>	<a href="mailto:rwoytan@cnybs.com">rwoytan@cnybs.com</a>
<b>FAX:</b>	(315) 423-4086
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	CampbellNet Solutions
<b>Address:</b>	259 Village Landing Fairport, NY 14450
<b>Federal ID #:</b>	15-4440224
<b>Contract Administrator Name:</b>	Donald Campbell
<b>Title:</b>	
<b>Telephone Number:</b>	(585) 377-8910
<b>E-mail:</b>	<a href="mailto:don_campbell@campbellnetsolutions.com">don_campbell@campbellnetsolutions.com</a>
<b>FAX:</b>	(800) 948-6599
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	CDW Government, Inc.
<b>Address:</b>	230 N. Milwaukee Ave. Vernon Hills, IL 60061
<b>Federal ID #:</b>	36-4230110
<b>Contract Administrator Name:</b>	Joseph Mangano
<b>Title:</b>	
<b>Telephone Number:</b>	(800) 975-1381
<b>E-mail:</b>	<a href="mailto:jmangano@cdwg.com">jmangano@cdwg.com</a>
<b>FAX:</b>	(800) 975-3182
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Compulink Technologies Inc
<b>Address:</b>	214 West 29 <sup>th</sup> Street, Suite 201 New York, NY 10001
<b>Federal ID #:</b>	11-2967448
<b>Contract Administrator Name:</b>	Denise Arboleda
<b>Title:</b>	
<b>Telephone Number:</b>	(212) 695-5465
<b>E-mail:</b>	<a href="mailto:Denise@compu-link.com">Denise@compu-link.com</a>
<b>FAX:</b>	(212) 695-5560
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Computerized Inventory Concepts, Inc. dba. Integrated Systems
<b>Address:</b>	7588 Main St. Fishers Victor, NY 14564

<b>Federal ID #:</b>	16-1206834
<b>Contract Administrator Name:</b>	Mark Hamilton
<b>Title:</b>	
<b>Telephone Number:</b>	(585) 924-8670
<b>E-mail:</b>	<a href="mailto:MarkH@integratednet.com">MarkH@integratednet.com</a>
<b>FAX:</b>	(585) 924-8842
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Core BTS, Inc., dba Core
<b>Address:</b>	3 Tallow Wood Drive Clifton Park, NY 12065
<b>Federal ID #:</b>	20-3873764
<b>Contract Administrator Name:</b>	Joe Ciccarelli
<b>Title:</b>	Senior Account Manager
<b>Telephone Number:</b>	(518) 831-8949
<b>E-mail:</b>	<a href="mailto:Joe.Ciccarelli@corebts.com">Joe.Ciccarelli@corebts.com</a>
<b>FAX:</b>	(518) 373-1172
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	CXtec
<b>Address:</b>	5404 South Bay Road Syracuse, NY 13212
<b>Federal ID #:</b>	16-1105670
<b>Contract Administrator Name:</b>	Chris Meskos
<b>Title:</b>	Marketing Manager
<b>Telephone Number:</b>	(315) 476-3000 extension 2292
<b>E-mail:</b>	<a href="mailto:cmeskos@cxtec.com">cmeskos@cxtec.com</a>
<b>FAX:</b>	(315) 455-1800
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	DJJ Sales Associates dba: DJJ Technologies
<b>Address:</b>	3116 Expressway Drive South Islandia, NY 11749
<b>Federal ID #:</b>	11-3133111
<b>Contract Administrator Name:</b>	Harry Jacobs
<b>Title:</b>	
<b>Telephone Number:</b>	(631) 787-5006
<b>E-mail:</b>	<a href="mailto:hjacobs@djjtechnologies.com">hjacob@djitechnologies.com</a>
<b>FAX:</b>	(631) 234-7155
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	ePlus Technology, Inc.
<b>Address:</b>	7469 7 <sup>th</sup> Avenue, 5 <sup>th</sup> Floor

	New York, NY 10018
<b>Federal ID #:</b>	54-1904151
<b>Contract Administrator Name:</b>	George Pashardis
<b>Title:</b>	Vice President, Sales
<b>Telephone Number:</b>	(212) 401-5028
<b>E-mail:</b>	<a href="mailto:gpashardis@eplus.com">gpashardis@eplus.com</a>
<b>FAX:</b>	(212) 401-5128
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Facsimile Communications
<b>Address:</b>	134 West 26 <sup>th</sup> Street
	New York, NY 10001
<b>Federal ID #:</b>	13-1947545
<b>Contract Administrator Name:</b>	Jeanne Stahl
<b>Title:</b>	Program Manager
<b>Telephone Number:</b>	(212) 741-6400 extension 5477
<b>E-mail:</b>	<a href="mailto:jstahl@tomorrowsoffice.com">jstahl@tomorrowsoffice.com</a>
<b>FAX:</b>	(703) 935-6408
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Future Tech Enterprise Inc.
<b>Address:</b>	101-8 Colin Drive
	Holbrook, NY 11741
<b>Federal ID #:</b>	11-3350196
<b>Contract Administrator Name:</b>	Diane Kremidas
<b>Title:</b>	Administrator
<b>Telephone Number:</b>	(631) 472-5500 extension 7611
<b>E-mail:</b>	<a href="mailto:dkremidas@ftei.com">dkremidas@ftei.com</a>
<b>FAX:</b>	(631) 472-6599
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	GovConnection
<b>Address:</b>	730 Milford Road
	Merrimack, NH 03054
<b>Federal ID #:</b>	02-0497006
<b>Contract Administrator Name:</b>	Lisa Ivaszuk
<b>Title:</b>	
<b>Telephone Number:</b>	(800) 800-0019 ext. 75055
<b>E-mail:</b>	<a href="mailto:livaszuk@govconnection.com">livaszuk@govconnection.com</a>
<b>FAX:</b>	(603) 683-0257
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Graybar Electric Co.

<b>Address:</b>	229 Church Street Albany, NY 12202
<b>Federal ID #:</b>	13-0794380
<b>Contract Administrator Name:</b>	James Sweet
<b>Title:</b>	Manager
<b>Telephone Number:</b>	(518) 436-4761
<b>E-mail:</b>	<a href="mailto:James.Sweet@gbe.com">James.Sweet@gbe.com</a>
<b>FAX:</b>	(518) 434-6739
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Graybar Electric Co.
<b>Address:</b>	800 Huyler Street Teterboro, NJ 07608
<b>Federal ID #:</b>	13-0794380
<b>Contract Administrator Name:</b>	Scott Kennedy
<b>Title:</b>	Manager
<b>Telephone Number:</b>	(201) 596-2600
<b>E-mail:</b>	<a href="mailto:Scott.Kennedy@gbe.com">Scott.Kennedy@gbe.com</a>
<b>FAX:</b>	(201) 596-2650
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Insight Public Sector, Inc.
<b>Address:</b>	6820 South Harl Avenue Tempe, AZ 85283
<b>Federal ID #:</b>	36-3949000
<b>Contract Administrator Name:</b>	Stan Roberts
<b>Title:</b>	
<b>Telephone Number:</b>	(800) 805-3072
<b>E-mail:</b>	<a href="mailto:sroberts@insight.com">sroberts@insight.com</a>
<b>FAX:</b>	(480) 760-8155
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Intelligent Information Technology Solutions, Inc.
<b>Address:</b>	2821 Route 209 Kingston, NY 12401
<b>Federal ID #:</b>	12-1814955
<b>Contract Administrator Name:</b>	Gilbert DeLeon
<b>Title:</b>	
<b>Telephone Number:</b>	(845) 340-1025
<b>E-mail:</b>	<a href="mailto:gdeleon@iits-us.com">gdeleon@iits-us.com</a>
<b>FAX:</b>	(845) 340-4527
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
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<b>Company Name:</b>	KMQ Enterprises Inc., dba: Tailwind Associates
<b>Address:</b>	1462 Erie Boulevard
	Schenectady, NY 12305
<b>Federal ID #:</b>	14-1770964
<b>Contract Administrator Name:</b>	Renee Roth-O'Neil
<b>Title:</b>	
<b>Telephone Number:</b>	(800) 724-8871
<b>E-mail:</b>	<a href="mailto:rroneil@tailwindassoc.com">rroneil@tailwindassoc.com</a>
<b>FAX:</b>	(518) 579-3021
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Langistic Networks Inc
<b>Address:</b>	400 Oser Avenue Suite 250
	Hauppauge, NY 11788
<b>Federal ID #:</b>	11-3594616
<b>Contract Administrator Name:</b>	Joseph Scarpinato
<b>Title:</b>	
<b>Telephone Number:</b>	(631) 951-3292
<b>E-mail:</b>	<a href="mailto:sales@langistic.com">sales@langistic.com</a>
<b>FAX:</b>	(631) 951-9799
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Network Outsource
<b>Address:</b>	135 Denton Avenue
	New Hyde Park, NY 11040
<b>Federal ID #:</b>	11-3582091
<b>Contract Administrator Name:</b>	Adam Mahoney
<b>Title:</b>	
<b>Telephone Number:</b>	(516) 488-5888
<b>E-mail:</b>	<a href="mailto:Adam@networkoutsource.com">Adam@networkoutsource.com</a>
<b>FAX:</b>	(516) 488-6530
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Professional Inter-Networking Group LLC
<b>Address:</b>	42 West 38 <sup>th</sup> Street Suite 1201
	New York, NY 10018
<b>Federal ID #:</b>	22-3646313
<b>Contract Administrator Name:</b>	Tim Magnusson
<b>Title:</b>	Program Manager
<b>Telephone Number:</b>	(212) 764-8565 extension 115
<b>E-mail:</b>	<a href="mailto:tmagnusson@ping-us.com">tmagnusson@ping-us.com</a>
<b>FAX:</b>	(212) 764-5489
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Siemens Communications Inc.
<b>Address:</b>	396 Rinehart Rd, Mailzone 5b Lake Mary, FL 32746
<b>Federal ID #:</b>	52-2122392
<b>Contract Administrator Name:</b>	Mary Ellen Bruzzelli
<b>Title:</b>	Program Manager
<b>Telephone Number:</b>	(412) 787-4553
<b>E-mail:</b>	<a href="mailto:Mary.Bruzzelli@siemens.com">Mary.Bruzzelli@siemens.com</a>
<b>FAX:</b>	(412) 787-4584
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Solutions4sure.com Inc., dba: Tech Depot, a subsidiary of Office Depot Co.
<b>Address:</b>	6 Cambridge Drive Trumbull, CT 06611
<b>Federal ID #:</b>	06-1526627
<b>Contract Administrator Name:</b>	Claudia Calleia
<b>Title:</b>	
<b>Telephone Number:</b>	(800) 254-3858 extension 7447
<b>E-mail:</b>	<a href="mailto:ccalleia@4sure.com">ccalleia@4sure.com</a>
<b>FAX:</b>	(203) 615-7006
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Synergy, dba WNY Computing Systems
<b>Address:</b>	100 Pittsford-Victor Rd. Pittsford, NY 14534
<b>Federal ID #:</b>	16-0985336
<b>Contract Administrator Name:</b>	Nick Devore
<b>Title:</b>	
<b>Telephone Number:</b>	(585) 758-7259
<b>E-mail:</b>	<a href="mailto:ndevore@synergy.gs">ndevore@synergy.gs</a>
<b>FAX:</b>	(585) 264-6073
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Tech II Business Services, Inc.
<b>Address:</b>	4289 Route 50 Saratoga Springs, NY 12866
<b>Federal ID #:</b>	14-1690598
<b>Contract Administrator Name:</b>	Peter Farley
<b>Title:</b>	
<b>Telephone Number:</b>	(518) 587-1565
<b>E-mail:</b>	<a href="mailto:Pfarley@Tech-II.com">Pfarley@Tech-II.com</a>
<b>FAX:</b>	(518) 587-2055

<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.
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<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Trans Telecom Solutions LLC
<b>Address:</b>	11 Harts Lane Suite D East Brunswick, NJ 08816
<b>Federal ID #:</b>	20-8214974
<b>Contract Administrator Name:</b>	Royce Thomas
<b>Title:</b>	
<b>Telephone Number:</b>	(732) 257-8080
<b>E-mail:</b>	<a href="mailto:Thomas@transtelsolutions.com">Thomas@transtelsolutions.com</a>
<b>FAX:</b>	(732) 257-9090
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Wall Street Networks
<b>Address:</b>	110 Wall Street 15 <sup>th</sup> Floor New York, NY 10005
<b>Federal ID #:</b>	13-3937811
<b>Contract Administrator Name:</b>	Kristina Mazelis
<b>Title:</b>	
<b>Telephone Number:</b>	(212) 635-0100 extension 225
<b>E-mail:</b>	<a href="mailto:kristinam@wsn.net">kristinam@wsn.net</a>
<b>FAX:</b>	(212) 635-0030
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Washington Computer Services
<b>Address:</b>	140 58 <sup>th</sup> Street – 8F Brooklyn, NY 11220
<b>Federal ID #:</b>	13-5473020
<b>Contract Administrator Name:</b>	Fran Koeing
<b>Title:</b>	
<b>Telephone Number:</b>	(718) 491-6100
<b>E-mail:</b>	<a href="mailto:fran@washcomp.com">fran@washcomp.com</a>
<b>FAX:</b>	(718) 765-1973
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Wesco Distribution
<b>Address:</b>	465 Newell Street Watertown, NY 13601
<b>Federal ID #:</b>	25-1723345
<b>Contract Administrator Name:</b>	Bill Reynolds
<b>Title:</b>	
<b>Telephone Number:</b>	(315) 788-7700
<b>E-mail:</b>	<a href="mailto:Wreynolds@wescodist.com">Wreynolds@wescodist.com</a>

<b>FAX:</b>	(315) 788-0908
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Windstream
<b>Address:</b>	13560 Morris Road Alpharetta, GA 30004
<b>Federal ID #:</b>	31-4359937
<b>Contract Administrator Name:</b>	Scott Demico
<b>Title:</b>	
<b>Telephone Number:</b>	(800) 533-3161 ext. 8759
<b>E-mail:</b>	<a href="mailto:Scott.Demico@windstream.com">Scott.Demico@windstream.com</a>
<b>FAX:</b>	(678) 351-8602
<b>Reseller Qualifying Criteria:</b>	Meets all requirements specified below.

## Reseller Qualifying Criteria

1. Reseller must have a sales office located in New York or a bordering State.
2. Reseller's 3Com Government and Education actual product sales for prior 3Com FY (6/1/05 - 5/31/06) exceeded \$125,000 (This requirement may be waived for minority and women-owned businesses).
3. Reseller's 3Com Government and Education product sales Plan for current 3Com FY (6/1/06 - 5/31/07) includes sales exceeding \$125,000. (This requirement may be waived for minority and women-owned businesses).
4. Reseller must have two sales personnel dedicated to the Government or Education market.
5. Reseller sales/engineer personnel must attend on-going quarterly 3Com training events.
6. Reseller must be enrolled in 3Com's Service Reseller Program.
7. Reseller must submit monthly sales reports.